

A black and white photograph of the United States Capitol building at night, illuminated by spotlights. The building is reflected in the water in the foreground. The image is framed by a solid red bar at the top and a dark grey bar at the bottom.

# INNOVATION, EXPERIENCE, EXCELLENCE

Making Your Business Work

TELECOMMUNICATIONS DEVELOPMENT CORPORATION



TECHNOLOGY  
MANAGEMENT

PUBLIC  
SAFETY

HOMELAND  
SECURITY

MUNICIPAL  
SOLUTIONS

OUTREACH  
COMMUNICATION

## OUR APPROACH:

*Strategy to Execution  
Disciplined yet Flexible  
Listening Hard  
and Working Harder*

- Project Management
- LAN/WAN Design
- Information Security
- Wireless/Wireline
- Strategic Planning
- System Design
- System Development
- Implementation
- Information Technology
- Communications
- IT Staffing
- Administrative Services
- Customer Support
- Training
- Outreach

# AT A GLANCE

*Fueled by passion  
and experience,  
TDC takes on the goals of  
its clients to solve their  
most pressing challenges.*



## **MUNICIPAL AGENCIES**

### *Washington, DC*

#### **Office of Chief Technology Officer - Unified Communications Center**

\$116M District of Columbia capital project; Consolidated all the public safety communications functions onto consolidated technology infrastructure (9-1-1, 3-1-1, Mayor's Call Center, Emergency Management Agency) – System Integration / Organizational Development

#### **CIRM Implementation**

Development of all custom interfaces to legacy systems within the Department of Public Works, Department of Transportation, Department of Consumer and Regulatory Affairs

#### **DC Office of the State Superintendent of Education**

Data management for all special education data for District of Columbia ensuring usable access all public, charter, and non-public stakeholders. Implemented Special Education Data System, and developed a custom reporting utility to provide reporting across the special education data lifecycle. Efforts enabled District to meet requirements of two (2) federally imposed consent decrees.

#### **DC Health Benefit Exchange – Communications**

Developed and managed communications and outreach programing associated with implementation of District of Columbia Health Benefit Exchange. Additionally partnered with the Office of the Chief Technology Officer to integrate outreach goals into city's broadband strategy initiatives.

#### **DC Water – Safety and Security**

Project Management in support of the Director of Facilities and Security for all vendor task orders associated with physical security design and implementation.

### *New Orleans, Louisiana*

#### **3-1-1 System Implementation / Integration**

Implementation of the 3-1-1 Contact Center for the City of New Orleans and implementation of the Lagan CRM solution and the migration of various city departments into the new center.

### *Charlotte, North Carolina*

#### **City of Charlotte – CRM Implementation**

Project management and support services to the City of Charlotte in the enhancement of the 3-1-1 functionality of the City and the implementation of a new Lagan CRM system.



## **FEDERAL PROJECTS**

### **Maryland Aviation Authority - Consolidated Dispatch Center**

Developed all requirements and design documentation for the upgrade and enhancement of the Baltimore/Washington International Airport Consolidated Dispatch Center.

### **Amtrak – Police Incident Management System (PIMS)**

Implementation of the Amtrak consolidated dispatch center including configuration of the first nationwide Computer Aided Dispatch (CAD) System.

### **Department of Transportation – 11th Street Bridge Certified Payroll Management System**

Developed a Certified Payroll Management System (CPMS) tool to provide automated management of all wage rate compliance data in role as oversight and compliance project manager.



## **Why TDC?**

Our team of professionals work to help clarify issues, refine ideas, and give shape to municipal and corporate solutions. Our strength comes from our ability to understand a broader perspective--to look at markets and trends, at competition and customers, at the organization itself--and use that understanding to ensure successful implementation and future direction. Our process builds a plan and approach that helps to ensure that your company realizes its potential in dynamic, changing markets.

## MBE/DBE CERTIFICATIONS

- DISTRICT OF COLUMBIA
- MARYLAND DEPARTMENT OF TRANSPORTATION
- PRINCE GEORGE'S COUNTY MARYLAND
- METROPOLITAN WASHINGTON AIRPORTS AUTHORITY
- CITY OF PHILADELPHIA
- STATE OF PENNSYLVANIA
- WASHINGTON SUBURBAN SANITARY COMMISSION
- LOUIS ARMSTRONG NEW ORLEANS INTERNATIONAL AIRPORT
- WASHINGTON METROPOLITAN AREA TRANSPORTATION AUTHORITY (UCP)
- MONTGOMERY COUNTY MARYLAND
- STATE OF GEORGIA
- NEW YORK STATE
- STATE OF NORTH CAROLINA
- STATE OF NEW JERSEY
- CITY OF CINCINNATI
- STATE OF MICHIGAN
- STATE OF LOUISIANA

## STATE BUSINESS REGISTRATION

- DISTRICT OF COLUMBIA
- MARYLAND
- VIRGINIA
- PENNSYLVANIA
- LOUISIANA
- GEORGIA
- NEW YORK
- NORTH CAROLINA
- NEW JERSEY
- OHIO
- MICHIGAN
- MISSOURI
- WASHINGTON
- TEXAS
- CALIFORNIA
- CONNECTICUT
- KENTUCKY

## AWARDS/RECOGNITION

- 2010 - FASTEST GROWING PRIVATE COMPANIES, INC. 5000
- 2010 - APCO MID-EASTERN CHAPTER UNIT CITATION OF THE YEAR,
- 2008 - COMMITMENT TO DIVERSITY AWARD-EMERGING MINORITY BUSINESS,  
NATIONAL ASSOCIATION OF MINORITY CONTRACTORS (NAMC)
- 2007 - OUTSTANDING ACHIEVEMENT IN THE FIELD OF INFORMATION TECHNOLOGY,  
BUSINESS CONTINUITY AND DISASTER RECOVERY, NATIONAL ASSOCIATION OF  
STATE CHIEF INFORMATION OFFICERS (NASCIO)
- 2007 - AMERICA'S FASTEST GROWING PRIVATE COMPANIES, INC
- 2004 - FASTEST GROWING COMPANIES, WASHINGTON BUSINESS JOURNAL (OCTOBER)
- 2004 - TOP 10 IT TRAINING COMPANY, WASHINGTON BUSINESS JOURNAL (JANUARY)
- 2001 - CERTIFICATE OF MERIT, JAMES WOODYARD AND TDC TEAM, DISTRICT OF  
COLUMBIA GOVERNMENT AND VERIZON (APRIL)
- 2000 - CERTIFICATE OF APPRECIATION, JAMES WOODYARD "FIX THE PHONES  
PROJECT", DISTRICT OF COLUMBIA GOVERNMENT AND BELL ATLANTIC (MARCH)



[www.telcomdc.com](http://www.telcomdc.com)  
1919 13<sup>TH</sup> Street, NW  
Washington, DC 20009  
Office: 202-234-9400